



Portail d'affaires

Communications infrastructure contractor

Annonce V67087 mise à jour le 14/10/2022

Description générale

Désignation de l'actif

Type d'actif	Indifférent
Localisation	Canada

Description du indifférent à vendre

Well-established communications technology installation and service company (Western Canada)

Operating for over 20 years, the business is now embedded into the tender process within the region as a recognized, qualified, and trusted bidder on all projects in this sector.

The company last grew their crew in 2019 and based on the amount of work turned away, they are ready to grow again – albeit under different ownership as the current owners are intent on retiring.

Éléments chiffrés

Éléments chiffrés concernant la cession

En k€/année	2019	2020	2021	2022
CA		3300	2 600	3 500
Marge brute				
EBE		1 400	470	1 100
Rés. Exp.				
Rés. Net				
Salariés			50	

Indications concernant les éléments chiffrés

A Structured Transaction Process will be held, with a minimum expectation of value consideration of 5x Normalized EBITDA.

Positionnement concurrence

Positionnement par rapport au marché

All of their clients are reputable communications providers and recurring customers.

Points forts

- Substantial barriers to entry
- Best in class performance
- High demand service
- Limited competition
- Experienced technical team
- Proven, mature, and sustainable business model ready to capitalize on growth opportunities
- High-margin business
- Sale includes real estate

Infos sur la cession

A propos de la cession de cette actif

Raison principale de cession	Départ à la retraite
Prix de cession	Le vendeur n'a pas souhaité préciser le prix de cession.

Profil d'acheteur recherché

Profil recherché	Personne physique ou morale ou fonds d'investissement
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