Portail d'affaires

Civil engineering contractor

Annonce V67185 mise à jour le 24/10/2022

Description générale

Fiche d'identité de la société

Forme juridique	Indifférent
Localisation du siège	Colombie Britannique

Résumé général de l'activité

Infrastructure construction and manufacturing business.

The business has operated successfully for several decades providing high quality finished products that are installed within the resource sector for mining and forestry, along with projects for highways, municipalities, and major infrastructure projects.

The majority of work is awarded through a tendered bid process, and the business enjoys a high success rate, whilst maintaining strong margins.

Eléments chiffrés

Eléments chiffrés concernant la cession

En k€/année	2020	2021	2022	2023
CA		5000	5 900	6 400
Marge brute				
EBE		900	1 300	1 500
Rés. Exp.				
Rés. Net				
Salariés			30	

Indications concernant les éléments chiffrés

FY2023 Projections based on interim financials ans tracking towards projection.

Lower FY2021 sales ans earnings dut to Covid related prject delays.

A Structured Transaction Process will be held to assist with the management of global interest in this opportunity. Offer considerations are expected in the 5.5x range of normalized EBITDA.

Once the opportunity is considered, parties that have continued interest in the opportunity will be invited to provide a written indication/expression of interest and will in turn be provided full access to the CIM and afforded an opportunity to meet with the owners (these will primarily be done virtually via Zoom). Upon successful completion of said Buyer/Seller meeting and continued interest to move forward, the successful candidates will be invited to perform some preliminary due diligence, and provide an Offer to Purchase / Letter of Intent (OTP / LOI) subject to full due diligence.

Positionnement concurrence

Positionnement par rapport au marché

This company has an established reputation for quality management, expert manufacturing and precision construction.

They carry out large-scale infrastructure projects, serving clients in the forestry, mining, highway, hydro, municipal, residential and golf course sectors.

Points forts

Substantial barriers to entry.

Well established brand with many years of industry presence.

Critical infrastructure products and services.

Proprietary patented products.

Limited competition / Economic Moat.

Experienced management and team in place.

Proven, mature, and sustainable business model ready to capitalize on growth opportunities.

Strong Sustainable earnings.

Infos sur la cession

A propos de la cession de cette entreprise

Type de cession envisagée	Majoritaire
Raison principale de cession	Non spécifié
Complément	Personal reasons.
Prix de cession	Le vendeur n'a pas souhaité préciser le prix de cession.
L'immobilier n'est pas compris dans la cession.	

Profil de repreneur recherché

Profil recherché	Personne physique ou morale
Complément	The ideal buyer for this opportunity will likely be required to have experience in the construction of infrastructure projects and/or civil engineering experience.