



Portail d'affaires

Online confectionery wholesaler

Annonce V67915 mise à jour le 08/12/2022

Description générale

Désignation de l'actif

Type d'actif	Indifférent
Localisation	Canada

Description du indifférent à vendre

Shipping all over Canada, this company offers all kinds of candy, snacks and soft drinks— many of which are not available from other Canadian suppliers. Their online platform enables customers to order candy at any time to be processed and delivered during their operating hours.

The company has grown rapidly due to their efficient systems and has considerable room to expand. The owner has scaled this company to the current capacity, leaving opportunity for the new owner to take this business to the next level.

Éléments chiffrés

Éléments chiffrés concernant la cession

En k€/année	2019	2020	2021	2022
CA		900	2 900	4 100
Marge brute				
EBE		100	590	900
Rés. Exp.				
Rés. Net				
Salariés			5	

Indications concernant les éléments chiffrés

2022 projections are based on 9 month accountant prepared interims and on pace to exceed.

A Structured Transaction Process will be held, with a minimum expectation of value consideration of 4.5x Normalized EBITDA.

Positionnement concurrence

Positionnement par rapport au marché

Location : Western Canada.

Points forts

This is an opportunity to acquire a profitable and fast growing wholesale operation with key supplier and customer relationships in place.

Fast growing company.

Room for expansion.

Capitalizing on B2B and B2C markets.

Could be relocated.

Reputation for exceptional customer service.

Existing supplier relationships for hard-to-find products.

Infos sur la cession

A propos de la cession de cette actif

Raison principale de cession	Non spécifié
Complément	Personal reason.
Prix de cession	Le vendeur n'a pas souhaité préciser le prix de cession.

Profil d'acheteur recherché

Profil recherché	Personne physique ou morale
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