



Portail d'affaires

## Construction en acier avec immobilier

Annonce V68087 mise à jour le 19/12/2022

### Description générale

#### Fiche d'identité de la société

Forme juridique	Indifférent
Localisation du siège	Okanagan

#### Résumé général de l'activité

Well established profitable full-service metal fabrication business serving Industrial, Commercial, Residential, Infrastructure, Mining, Sawmill, Wine and Agricultural sectors is now available for sale.

Specializing in structural steel fabrication this opportunity is ideally located within a hub of potential growth. In addition to being located within one of the most desirable living regions of the country, its geographical location provides numerous transportation advantages to multiple markets and industries.

The business operates within its owned premises affording the ability to accommodate future growth, and or synergistic expansion.

Proven Systems, skilled staff, and key management in place, make this an ideal strategic market expansion or synergistic acquisition.

STRUCTURAL STEEL FABRICATION BUSINESS :

- Profitable Going Concern
- Tangible and intangible assets
- Cash Free and Debt Free
- Share or asset acquisition structure

### Éléments chiffrés

#### Éléments chiffrés concernant la cession

En k€/année	2019	2020	2021	2022
CA		2300	3 700	3 300
Marge brute				
EBE		650	290	1 100
Rés. Exp.		640	280	1 100

En k€/année	2019	2020	2021	2022
Rés. Net				
Salariés			30	

## Indications concernant les éléments chiffrés

The business operates within its owned premises affording the ability to accommodate future growth, and or synergistic expansion. Proven Systems, skilled staff, and key management in place, make this an ideal strategic market expansion or synergistic acquisition.

Expressions of Interest (EOI) will be entertained up to the January 10, 2023 deadline.

### VALUE CONSIDERATIONS:

- Share or asset structure
- May 2022 appraisal of the property at \$4,700,000
- Recent clean environmental on property
- Recent appraisal of hard assets at just over \$400,000
- Work in Pipeline of approximately \$6,500,000
- Unbilled WIP in \$1,900,000 range
- Average AR's are in the \$700,000 range
- Average AP's are in the \$400,000 range
- FYE2022 normalized EBITDA \$1,520,000
- FYE2023 estimated EBITDA north of \$1,000,000
- Complete package value expectations \$7,500,000 range

### SALE INFORMATION :

Share or Asset Structure

Preliminary due diligence available upon acceptance of an EOI.

Formal Offer Deadline subject to full due diligence January 16, 2023.

## Positionnement concurrence

### Positionnement par rapport au marché

Location : Thompson-Okanagan, BC.

#### INDUSTRIAL PROPERTY

- Zoned I-2 (General Industrial)
- Comprising of approximately 4.47 Acres
- Approximately 23,151 square feet of buildings

### Points forts

Valuable land and buildings.

Key management in place.

Diverse client base.

Trained staff.

All season business.

Strong reputation.

Location.

Great growth opportunity.

\$6.5MM in Pipe Line.

33% EBITDA Margin.

Real estate appraised value \$4.7MM.

## Infos sur la cession

### A propos de la cession de cette entreprise

Type de cession envisagée	Majoritaire
Raison principale de cession	Non spécifié
Complément	Personal reason.
Prix de cession	5 150 k€
L'immobilier est compris dans la cession.	
Prix de l'immobilier uniquement	3 200 k€

### Profil de repreneur recherché

Profil recherché	Personne physique ou morale
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