



Portail d'affaires

Cell Tower Contractor

Annonce V68741 mise à jour le 20/01/2023

Description générale

Fiche d'identité de la société

Forme juridique	Indifférent
Localisation du siège	Canada

Résumé général de l'activité

A well-established communications technology installation and service company.

Operating for over 20 years, the business is now embedded into the tender process within the region as a recognized, qualified, and trusted bidder on all projects in this sector.

All of their clients are reputable communications providers and recurring customers.

Éléments chiffrés

Éléments chiffrés concernant la cession

En k€/année	2019	2020	2021	2022
CA		3000	2 400	3 200
Marge brute				
EBE		1 300	440	1 300
Rés. Exp.				
Rés. Net				
Salariés			20	

Indications concernant les éléments chiffrés

A Structured Transaction Process will be held, with a minimum expectation of value consideration of 4x Normalized EBITDA.

FYE 2021 Sales were lower due to supply chain issues which have now been rectified.

Positionnement concurrence

Positionnement par rapport au marché

Location : Central Canada.

Points forts

Substantial barriers to entry.

High demand service.

Limited competition.

Experienced technical team.

High-margin business.

Sale includes real estate.

Infos sur la cession

A propos de la cession de cette entreprise

Type de cession envisagée	Majoritaire
Raison principale de cession	Départ à la retraite
Complément	The company last grew their crew in 2019 and based on the amount of work turned away, they are ready to grow again – albeit under different ownership as the current owners are intent on retiring, once they've ensured continued growth and a smooth transition with new ownership.
Prix de cession	Le vendeur n'a pas souhaité préciser le prix de cession.
L'immobilier est compris dans la cession.	

Profil de repreneur recherché

Profil recherché	Personne physique ou morale ou fonds d'investissement
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