



Portail d'affaires

## Manufactured home builder

Annonce V68845 mise à jour le 26/01/2023

### Description générale

#### Désignation de l'actif

Type d'actif	Indifférent
Localisation	Canada

#### Description du indifférent à vendre

This offering is a well-established manufacturer of prefabricated homes located in Western Canada, serving clients throughout Canada and the United States. The business has continued its strong growth trend through 2022 and expects to continue this in 2023. They have remained focused on operational excellence in order to increase supply, while demand is still greater.

The location of the business has room to grow, the team is well-trained, and the owners have been reducing their role in the business over the past year to prepare for sale.

### Éléments chiffrés

#### Éléments chiffrés concernant la cession

En k€/année	2020	2021	2022	2023
CA	4890	6100	8 300	9 400
Marge brute				
EBE	580	900	1 300	1 500
Rés. Exp.				
Rés. Net				
Salariés			20	

#### Indications concernant les éléments chiffrés

The current owner is willing to stay on for a meaningful transition to ensure continued growth for the new owners.

A Structured Transaction Process will be held, with a minimum expectation of value consideration of 4.5x Normalized EBITDA.

EST. 2022 : Pending accountant-prepared financials (year end Dec 31).

## Positionnement concurrence

### Points forts

- Leader in fragmented industry.
- Significant areas of opportunity identified.
- Build timelines better than competition.
- Sales in both Canada and USA.
- Established dealer network.
- ERP system in place.
- Capable of offering in-house financing.
- Review engagement financials.

## Infos sur la cession

### A propos de la cession de cette actif

Raison principale de cession	Non spécifié
Complément	Personal reason.
Prix de cession	Le vendeur n'a pas souhaité préciser le prix de cession.

### Profil d'acheteur recherché

Profil recherché	Personne physique ou morale
Complément	This is an opportunity for a buyer with operational experience and the means available to help the business reach its full potential.