



Portail d'affaires

Building Supplies and Home Centre

Annonce V74474 mise à jour le 16/01/2024

Description générale

Fiche d'identité de la société

Forme juridique	Indifférent
Localisation du siège	Colombie Britannique

Résumé général de l'activité

This building supplies and home centre has firmly established itself as a cornerstone of the local community and has a strong affiliation with a leading brand in the industry.

The business promotes excellence, and delivers unparalleled service, addressing evolving market needs, and garnering unwavering community support.

Consequently, the business has consistently achieved exceptional success and experienced continuous growth.

A defining attribute of this business is its unwavering loyalty and support from a multi-generational customer base comprising of tradesmen, local businesses, and general public. This loyal clientele epitomizes the trust, satisfaction, and recurring revenue that this business consistently generates.

Additionally, the strategic location of this business contributes to its inherent value. Situated in a region known for its favourable cost of living, this investment presents an enticing opportunity to optimize profits while maintaining operational efficiency.

Éléments chiffrés

Éléments chiffrés concernant la cession

En k€/année	2021	2022	2023	2024
CA		6400	7 000	7 600
Marge brute				
EBE		620	900	1 000
Rés. Exp.				
Rés. Net				

En k€/année	2021	2022	2023	2024
Salariés			40	

Indications concernant les éléments chiffrés

Type of Sale: Share Sale.

Gross Margin : 29%.

Operating margin : 8 %.

EBITDA Margin : 9.7%.

Return on assets : 27 %.

Revenue CAGR : 22.6 %.

Inclusions in Asking Price:

- Operational Balance Sheet inclusive of Normal Net Working Capital of \$2,317,000 (inclusive of Inventory)
- All Assets of the Business – including Land and Building. Almost 3 acres of land are included in this investment opportunity.

Positionnement concurrence

Points forts

Over 4 decades in business.

Multiple revenue streams.

Repeat customers and revenue.

Regional market share.

Continued growth opportunity.

Key staff in place.

Good inventory turnover.

Working capital included.

Land and building included.

Brand alliance flexibility.

Infos sur la cession

A propos de la cession de cette entreprise

Type de cession envisagée	Majoritaire
Raison principale de cession	Départ à la retraite
Complément	The current owner is retirement ready.
Prix de cession	5 300 k€
L'immobilier est compris dans la cession.	

Profil de repreneur recherché

Profil recherché	Personne physique ou morale
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Complément

For astute investors seeking a lucrative entry into the hardware and building supply industry, or a synergistic investor looking to expand its existing business, this profitable building supplies centre in scenic British Columbia awaits your attention.

